

Monthly Highlights • February 2021 • formanis.com

FROM THE OFFICE

Estate Planning

Throughout the year, we will be working on estate planning. Here are some things we'd like to discuss with you:

- 1. How do you want your estate to be distributed?
- 2. Who are the beneficiaries?
- 3. Are potential taxes important to you? To them?
- 4. Are you already giving to charity?
- 5. Are all of your accounts at Forman Investment Services?
- 6. What is your current tax rate?
- 7. Do you have life insurance?
- 8. Do you want us to be an accountability partner?

FOR FUN

Where does "Wall Street," shorthand for America's financial epicenter, get its name?

- A. The walnut tree in lower Manhattan where traders first congregated.
- **B. The Wall Street Journal**
- C. Garret D. Wall (1783-1850), U.S. Senator from New Jersey
- D. The wooden wall Dutch colonists built to defend New Amsterdam.

MARK YOUR CALENDAR

IRA Contribution Limits for the Year 2020

Account Type	2021	2020	
Traditional & Roth IRA Contribution Limits	\$6,000	\$6,000	
IRA Catch-up Contribution Limits (age 50+ can contribute a total of \$7,000)	\$1,000	\$1,000	
Account Type	2021	2020	
SEP IRA Participant Minimum Compensation Limit for Contributions	\$600	\$600	
SIMPLE IRA Employee Deferral Limits	\$13,500	\$13,500	
SIMPLE IRA Catch-up Contributions	\$3,000	\$3,000	
401(k), 403(b), SARSEP IRA and 457 Plan Employee Deferral Limits*	\$19,500	\$19,500	

Deadline for 2020 contributions is April 15, 2021.

2020 Tax Docs Schedule in 2021

Group 1: Mailed by Feb. 15 - finalized income reallocation or accounts holding less-complex securities, such as equities.

Group 2: Mailed by Feb. 28 - finalized income after Group 1; typically includes MF and UITs; also first amended 1099s

Group 3: Mailed by March 15* - remaining orig. 1099s; REMICs; 1099-OID; 2nd amended forms are mailed as needed.

*All Forms 1099s must be mailed by March 15 regardless of any pending adjustments or income reallocation per IRS regulations.

Amended mailings will occur as needed.

Form	Account Type	Explanation		
Various	Raymond James Bank	Mailing of year end bank tax packets.	1/31/2021	
1099-R / 5498	Retirement	Mailing of year end retirement tax packets for 1099-R and 5498s if applicable.	1/31/2021	
1099-Q	Education Savings	Mailing of Form 1099-Q to clients that either took a distribution or rolled over their CollegeAmerica Savings plan account held directly at Raymond James.	1/31/2021	
1099	Retail	Raymond James begins mailing Original 1099s. Early mailing excludes holders of securities that are likely to have income reallocated (Mutual Funds/UITs), WHFIT, WHMT and REMIC.	2/15/2021	
1099-DIV	Retail	Mailing of Form 1099-DIV for clients who select the Eagle Money Market as their account sweep option.	2/15/2021	
1099	Retail	Raymond James begins mailing Amended 1099s and Original 1099s delayed due to specific holdings and/or income reallocation.	2/28/2021	
480.6A	Retail	480.6A - Reporting for Puerto Rico residents holding Puerto Rico securities.		
480.6B		480.6B - Reporting for Puerto Rico residents and reports transactions with gross proceeds and investment income such as dividends and interest that is not subject to withholding.	2/28/2021	
480.6C		480.6C - Reporting for nonresidents of Puerto Rico who hold Puerto Rico- based securities in their account.		
480.6D		480.6D - Reporting for Puerto Rico-based residents who may be subject to the Alternative Minimum Tax.		
1099	Retail	Raymond James mails remaining Original 1099s.	3/15/2021	
1042-S	Retail & Retirement	Mailing of original retail and retirement 1042-S.	3/15/2021	
K1*	Retail	K-1 (Limited Partnership Income) will be distributed by and from the Limited Partnership (LP). Please note that because Forms K-1 are processed and mailed by LPs directly, Raymond James cannot control mail dates, which may vary.	3/15/2021	
		*Please note - LP's generally request a six month extension from the IRS which extends the mailing deadline past March 15.		
2439	Retail	Raymond James mails 2439 statements (Notice to Shareholders of undistributed long-term capital gains and taxes paid by regular investment companies).	3/31/2021	
5498	Retirement	Mailing of 5498s which capture any contributions from January 1 - April 15 made for the prior tax year.	5/31/2021	

RAYMOND JAMES

Explaining core estate planning documents

These measures can help ensure your wishes are respected.

Estate planning is an integral aspect of wealth management. As you move from one stage of life to the next, your financial and personal situation may change. Below is an explanation of the essential estate planning documents you should have in place and should periodically update to ensure that your wishes regarding your health, finances and other personal matters are respected if you become incapacitated and when you pass away. Be sure to talk to your financial advisor about your estate planning needs.

HEALTHCARE

Healthcare documents help others make sound decisions about your health in the event that you are unable to do so yourself.

LIVING WILL

This document expresses your desires for the withdrawal or continuation of life-prolonging treatment if you are unable to act or speak for yourself. It applies only to end-of-life conditions such as a terminal illness or a persistent vegetative state.

HEALTHCARE PROXY

This document appoints another person to make healthcare decisions for you and consent to medical treatment on your behalf if you are unable to act or speak for yourself. Unlike the living will, application of the healthcare proxy is not limited to end-of-life conditions. It can apply in any situation in which you are incapacitated and a healthcare decision has to be made on your behalf.

POWER OF ATTORNEY

A power of attorney gives someone you trust, your appointed "attorney in fact," the authority to handle financial, legal and personal matters on your behalf. Permissible powers and required forms of execution vary by state law.

There are different types of powers of attorney:

DURABLE

Most powers of attorney are durable, meaning they are effective upon signing and remain in effect until you revoke the power or pass away. This power remains effective upon your incapacity.

SPRINGING

A springing power of attorney becomes effective only upon the occurrence of a future event, such as incapacity. In this case, the attorney in fact may not act on your behalf until you are unable to handle your own affairs due to mental or physical disability.

LIMITED

A power of attorney can also be used for limited purposes, such as naming another person to handle a real estate transaction on your behalf if you are out of town.

LAST WILL AND TESTAMENT (WILL)

The will directs the distribution of property owned in your individual name to your beneficiaries at your death. It does not apply to the distribution of the following property:

- Jointly owned property with survivorship provisions
- Property with a designated beneficiary, such as:
 - Retirement accounts, annuities and life insurance policies
 - Pay-on-death (bank accounts) and transfer-on-death (investment accounts)
 - Property titled in a trust

The will names an executor or personal representative to administer the probate estate and can also name a guardian for your minor children.

PERSONAL PROPERTY MEMORANDUM

A separate writing/tangible personal property memorandum can be used to supplement your will. This document allows you to direct disposition of small tangible personal property items such as jewelry, collectibles and art work. It can be separate from your will and can usually be changed without requiring your will to be amended, although it would be referenced in your will.

REVOCABLE LIVING TRUST

Revocable trusts can be used to maintain management of your financial affairs during a period of incapacity and to direct distribution of your property at your death. Here's how it works:

- The person establishing the trust, the grantor, meets with an
 attorney who will create the revocable living trust according to
 the grantor's wishes. The trust will provide instructions for how
 the grantor's assets are to be managed during life and after
 incapacity and death. Since the trust is revocable, the grantor
 may revoke or amend the trust during life.
- Assets are retitled in the name of the revocable living trust and are managed by the trustee according to the terms of the trust.
- The grantor typically serves as trustee while he or she is living and able; the trust instrument appoints a successor trustee to serve upon the grantor's incapacity or death.

Revocable trusts provide several benefits, including:

- Avoiding probate: Upon death of the grantor, the successor trustee steps in to administer and distribute the trust assets without court involvement.
- Avoiding guardianship: If the grantor becomes incapacitated while serving as trustee, the successor trustee takes over management of the trust without the need for a guardianship or court intervention.
- Privacy: Unlike a will, which is filed with the court upon death, there is no requirement for a trust to be filed with the court and become public record.
- Flexibility: The terms of the revocable trust document can be changed during the grantor's lifetime.

The revocable trust works in conjunction with a pour-over will. A pour-over will provides that any assets not already titled in the revocable trust at the grantor's death will pass or "pour over" to the revocable trust and will be distributed under the terms of the revocable trust document.

Your estate planning documents should also address access to and ownership of digital assets, such as usernames, passwords, and electronically stored photos, documents, etc.

Talk to your advisor about your estate planning needs.

RAYMOND JAMES®

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MONTHLY MARKET COMMENTARY

The Markets (as of market close January 29, 2021)

Stocks were able to weather the storm of events that occurred throughout January, despite investors having numerous reasons to move away from equities.

The month began on a somewhat positive note as the availability of COVID vaccines increased throughout the country. Nevertheless, investors were concerned as the number of reported virus cases continued to increase.

Despite numerous challenges, the certification of the 2020 presidential election was to take place on January 6. However, protestors sieged the United States Capitol, disrupting the certification process and forcing members of Congress to shelter. Following a restoration of order, Congress ultimately certified the results of the election.

On January 13, the House of Representatives voted to impeach President Donald Trump a second time, charging him with "incitement of insurrection" against the United States government, alleging that he incited the storming of the Capitol.

The inauguration of President Joe Biden ultimately took place, as scheduled, on January 20. However, the event was held amidst a period of extreme political and civil unrest, concerns over the escalation of COVID-19 cases, increased restrictions in response to the pandemic, increasing unemployment, and curtailed economic recovery.

The fourth-quarter gross domestic product grew at an annualized rate of 4.0%. Job growth stymied, and the number of those receiving unemployment benefits exceeded 4.7 million. The Federal Reserve continued its accommodative measures and warned that the economy is still reeling from the effects of the pandemic.

Stocks ended the month with mixed returns. The large caps of the Dow and the S&P 500 lost value, and the Global Dow fell less than 1.0%. On the other hand, the Nasdaq finished ahead but trailed the small caps of the Russell 2000, which gained 5.0% over its December 2020 closing value.

The majority of the market sectors finished ahead, led by energy, which gained nearly 7.0% for the month. Consumer staples and industrials lagged.

The price of crude oil increased by more than 7.5%. The dollar climbed nearly 1.0%, while gold fell 2.4%. The national average retail price for regular gasoline was \$2.392 on January 25, \$0.149 higher than the December 28 selling price of \$2.243, but \$0.114 less than a year ago. The price of gold sank last month, closing at \$1,847.30 on January 29, down from its December 31 closing price of \$1,893.10.

	2020 Close	Prior Month	As of Jan. 29	Monthly Change	YTD Change
DJIA	30,606.48	30,606.48	29,982.62	-2.04%	-2.04%
NASDAQ	12,888.28	12,888.28	13,070.69	1.42%	1.42%
S&P 500	3,756.07	3,756.07	3,714.24	-1.11%	-1.11%
Russell 2000	1,974.86	1,974.86	2,073.64	5.00%	5.00%
Global Dow	3,487.52	3,487.52	3,455.84	-0.91%	-0.91%
Fed. Funds target rate	0.00%-0.25%	0.00%-0.25%	0.00%-0.25%	0 bps	0 bps
10-year Treasuries	0.91%	0.91%	1.09%	18 bps	18 bps
US Dollar-DXY	89.84	89.84	90.57	0.81%	0.81%
Crude Oil-CL=F	\$48.52	\$48.52	\$52.17	7.52%	7.52%
Gold-GC=F	\$1,893.10	\$1,893.10	\$1,847.30	-2.42%	-2.42%

Chart reflects price changes, not total return. Because it does not include dividends or splits, it should not be used to benchmark performance of specific investments.

Last Month's Economic News

- Employment: Employment reversed course in December as total employment declined by 140,000, well below the total for November, which saw 245,000 new jobs added. In December, the unemployment rate and the number of unemployed persons were unchanged at 6.7% and 10.7 million, respectively. Although both measures are much lower than their April highs, they are nearly twice their pre-pandemic levels in February (3.5% and 5.7 million, respectively). The decline in payroll employment reflects the recent increase in coronavirus (COVID-19) cases and efforts to contain the pandemic. The number of permanent job losses declined by 348,000 to 3.4 million in December but is up by 2.1 million since February. In December, the number of persons not in the labor force who currently want a job, at 7.3 million, was little changed over the month but is 2.3 million higher than in February. In December, 23.7% of employed persons teleworked because of the coronavirus pandemic, up from 21.8% in November. In December, 15.8 million persons reported that they had been unable to work because their employer closed or lost business due to the pandemic. This measure is 1.0 million higher than in November. The labor force participation rate and the employment-population ratio were both unchanged over the month, at 61.5% and 57.4%, respectively. These measures are up from their April lows but are lower than in February by 1.8 percentage points and 3.7 percentage points, respectively. Average hourly earnings increased by \$0.23 to \$29.81 in December and are up 5.1% from a year ago. The average work week declined by 0.1 hour to 34.7 hours in December.
- Claims for unemployment insurance continued to drop in January. According to the latest weekly totals, as of January 16, there were 4,771,000 workers receiving unemployment insurance benefits, down from the December 19 total of 5,219,000. The insured unemployment rate fell 0.2 percentage point to 3.4%. During the week ended January 9, Extended Benefits were available in 19 states; 50 states reported 7,334,193 continued weekly claims for Pandemic Unemployment Assistance benefits, and 50 states reported 3,863,548 continued claims for Pandemic Emergency Unemployment Compensation benefits.

- **FOMC/interest rates:** The Federal Open Market Committee met in January and scaled back its assessment of the economy and employment from December. Noting that the pace of economic activity and employment has moderated in recent months, the Committee decided to keep the target range for the federal funds rate at 0.00%-0.25%, which it expects to maintain until employment improves and inflation reaches or exceeds 2.0%. In addition, the Committee will continue to increase its holdings of Treasury securities by at least \$80 billion per month and of agency mortgage-backed securities by at least \$40 billion per month.
- **GDP/budget:** The gross domestic product advanced at an annual rate of 4.0% in the fourth quarter of 2020. The GDP increased 33.4% in the third quarter after contracting 31.4% in the second quarter. Consumer spending, as measured by personal consumption expenditures, increased 2.5% in the fourth quarter after surging 41.0% in the third quarter. Nonresidential (business) fixed investment climbed 13.8% following a 22.9% increase in the third quarter; residential fixed investment continued to advance, increasing 33.5% in the fourth quarter after soaring 63.0% in the prior quarter. Exports advanced 22.0% in the fourth quarter (59.6% in the third quarter), and imports increased 29.5% in the fourth quarter (93.1% in the third quarter). Federal nondefense government expenditures decreased 8.4% in the fourth quarter following a third-quarter decline of 18.3% in the third quarter as federal stimulus payments and aid lessened. From the fourth quarter of 2019 to the fourth quarter of 2020, the GDP fell 2.5%; personal consumption expenditures dropped 2.6%; nonresidential fixed investment declined 1.3%; residential fixed investment rose 13.7%; exports dropped 11.0%; imports declined 0.6%; and nondefense government spending rose 1.8%.
- The federal budget deficit in December came in at \$143.6 billion, nearly 11 times higher than the December 2019 deficit of \$13.3 billion. The deficit for the first three months of fiscal year 2021, at \$572.9 billion, is \$216.3 billion, or nearly 61% higher than the first three months of the previous fiscal year. Through December, government outlays increased \$213.2 billion, or 18%, while receipts fell \$3.1 billion. In December, the largest government expenditure was for Social Security, at \$117 billion, followed by payments for income security (\$77 billion), Medicare (\$75 billion), health (\$72 billion), and national defense (\$70 billion). Individual income tax and social insurance and retirement receipts, at \$144 billion and \$115 billion, respectively, were the largest sources of government receipts in December. Corporate income taxes totaled \$63 billion in December.
- Inflation/consumer spending: According to the latest Personal Income and Outlays report, both personal income and disposable personal income advanced 0.6% in December after decreasing 1.3% and 1.5%, respectively, in November. Consumer spending fell 0.2% in December after falling 0.7% the previous month. Inflationary pressures remained somewhat muted as consumer prices edged up 0.4% in December after being unchanged in November and October. Consumer prices increased 1.3% in 2020.
- The Consumer Price Index climbed 0.4% in December after advancing 0.2% in November. Over the 12 months ended in December, the CPI rose 1.4%. The increase in the index was driven by an 8.4% increase in the gasoline index, which accounted for more than 60% of the overall increase. The food index rose in December, as prices for both food at home and food away from home increased 0.4%. The CPI less food and energy prices increased a mere 0.1% in December. Prices for apparel rose 1.4%, while prices for used cars and trucks dropped 1.2% in December.
- Prices that producers receive for goods and services rose 0.3% in December after increasing 0.1% in November and 0.3% in October. Producer prices increased 0.8% for 2020 after climbing 1.4% in 2019. Producer prices less foods, energy, and trade services rose for the eighth consecutive month after advancing 0.4% in December. For 2020, prices less foods, energy, and trade services moved up 1.1% after rising 1.5% in 2019. Goods prices jumped 1.1% in December, pushed higher by a 5.5% increase in energy prices.
- **Housing:** The housing sector soared in December. Sales of existing homes rose 0.7% in December after falling 2.5% in November. Existing home sales in 2020 climbed 22.2%, reaching their highest level since 2006. The median existing-home price was \$309,800 in December (\$310,800 in November), up 12.9% from December 2019. Unsold inventory of existing homes fell 16.4% from November and represents a 1.9-month supply at the current sales pace, a record low. Sales of existing single-family homes also increased, climbing 1.4% in December after falling 2.4% in November. In 2020, sales of existing single-family homes rose 17.7%. The median existing single-family home price was \$272,200 in December, down from \$315,500 in November.

- New single-family home sales also advanced, climbing 1.6% in December after falling 11.0% in November. Sales of new single-family homes increased 15.5% in 2020. The median sales price of new single-family houses sold in December was \$355,900 (\$335,300 in November). The December average sales price was \$394,900 (\$390,100 in November). The inventory of new single-family homes for sale in December represents a supply of 4.3 months at the current sales pace, up from the November estimate of 4.1 months.
- Manufacturing: Industrial production advanced 1.6% in December, with gains of 0.9% for manufacturing, 1.6% for mining, and 6.2% for utilities. The increase for utilities resulted from a rebound in demand for heating after unseasonably warm weather in November. Total industrial production in December was 3.6% lower than it was a year earlier and 3.3% below its pre-pandemic February reading. The index for motor vehicles and parts declined 1.6% in December but was nevertheless 3.6% higher than its year-earlier level. Excluding the motor vehicle sector, factory output moved up 1.1% as most manufacturing industries posted gains. The production of durable goods, other than motor vehicles and parts, rose 1.5%, and nondurable goods production increased 0.9%.
- For the eighth consecutive month, new orders for durable goods increased in December, climbing 0.2% following a 1.2% jump in November. Despite the trend of monthly increases, new orders for manufactured durable goods were 7.0% lower in 2020 than the prior year. Excluding transportation, new orders increased 0.7% in December (0.8% in November). Excluding defense, new orders increased 0.5% in December (1.2% in November). Machinery, also up eight straight months, led the increase, climbing 2.4% in December. New orders for motor vehicles and parts advanced 1.4% in December following a 2.8% jump in November. New orders for capital goods fell 2.5% in December, pulled lower by a 2.0% drop in nondefense capital goods.
- Imports and exports: Both import and export prices rose higher in December. Import prices climbed 0.9% following a 0.2% increase the prior month. The December increase was the largest monthly advance since August. Despite the recent increases, prices for imports decreased 0.3% for 2020. Import fuel prices rose 7.8% in December following a 4.8% increase in November. The December advance in import fuel prices was the largest rise since a 15.2% increase in July 2020. Export prices advanced 1.1% in December after advancing 0.7% in November. The December increase in export prices was the largest single-month price increase since June 2020. Overall, export prices rose 0.2% in 2020. Agricultural export prices climbed 0.6% in December after rising 3.5% in November. Nonagricultural prices rose 1.3% in December, but fell 0.2% in 2020.
- The international trade in goods deficit fell in December but rose in 2020. The December trade in goods deficit was \$82.5 billion, 3.5% below the November deficit but 19.1% above the 2019 figure. Exports rose by 4.6% in December, but fell 2.6% in 2020 from the prior year. Imports advanced 1.4% in December and increased 4.7% over 2019.
- The latest information on international trade in goods and services, out January 7, is for November and shows that the goods and services trade deficit was \$68.1 billion, an 8.0% increase over the October deficit. November exports were \$184.2 billion, or 1.2%, more than October exports. November imports were \$252.3 billion, or 2.9%, more than October imports. Year to date, the goods and services deficit increased \$73.6 billion, or 13.9%, from the same period in 2019. Exports decreased \$372.3 billion, or 16.1%. Imports decreased \$298.7 billion, or 10.5%.
- International markets: The European Central Bank maintained its record-low policy rate as efforts continue to revive the European economy, still ravaged by the effects of the COVID pandemic. Vaccination delays in Europe coupled with the emergence of a deadlier strain of the virus have kept expectations low for economic recovery any time soon. In Japan, deflation is trending as consumer prices continue to drop. On the other hand, China's fourth-quarter gross domestic product expanded by an annualized rate of 6.5%. Industrial production has benefitted from strong exports, although retail sales in China continue to lag. For January, China's Shanghai Composite Index edged up 1.0%; the Eurozone's Euronext 100 fell 1.3%; and the United Kingdom's FTSE 100 Index dropped nearly 2.0%.
- Consumer confidence: The Conference Board Consumer Confidence Index® improved in January after falling in December. The index stands at 89.3, up from 87.1 in December. However, the Present Situation Index, based on consumers' assessment of current business and labor market conditions, decreased from December's 87.2 to 84.4 in January. The Expectations Index, based on consumers' short-term outlook for income, business, and labor market conditions, increased from 87.0 in December to 92.5 in January.

Eye on the Month Ahead

February brings with it continued hope in the fight against the COVID-19 pandemic. The economy showed signs of recovery in January, which should continue in February. The stock market is expected to maintain its resilience this month, particularly as more economic stimulus becomes available.

Data sources: Economic: Based on data from U.S. Bureau of Labor Statistics (unemployment, inflation); U.S. Department of Commerce (GDP, corporate profits, retail sales, housing); S&P/Case-Shiller 20-City Composite Index (home prices); Institute for Supply Management (manufacturing/services). Performance: Based on data reported in WSJ Market Data Center (indexes); U.S. Treasury (Treasury yields); U.S. Energy Information Administration/Bloomberg.com Market Data (oil spot price, WTI Cushing, OK);www.goldprice.org (spot gold/silver); Oanda/FX Street (currency exchange rates). News items are based on reports from multiple commonly available international news sources (i.e. wire services) and are independently verified when necessary with secondary sources such as government agencies, corporate press releases, or trade organizations. All information is based on sources deemed reliable, but no warranty or guarantee is made as to its accuracy or completeness. Neither the information nor any opinion expressed herein constitutes a solicitation for the purchase or sale of any securities, and should not be relied on as financial advice. Past performance is no guarantee of future results. All investing involves risk, including the potential loss of principal, and there can be no guarantee that any investing strategy will be successful.

The Dow Jones Industrial Average (DJIA) is a price-weighted index composed of 30 widely traded blue-chip U.S. common stocks. The S&P 500 is a market-cap weighted index composed of the common stocks of 500 leading companies in leading industries of the U.S. economy. The NASDAQ Composite Index is a market-value weighted index of all common stocks listed on the NASDAQ stock exchange. The Russell 2000 is a market-cap weighted index composed of 2,000 U.S. small-cap common stocks. The Global Dow is an equally weighted index of 150 widely traded blue-chip common stocks worldwide. The U.S. Dollar Index is a geometrically weighted index of the value of the U.S. dollar relative to six foreign currencies. Market indices listed are unmanaged and are not available for direct investment.

Key Dates & Data Releases

2/1: ISM Manufacturing Index

2/3: ISM Services Index **2/5:** Employment situation, international trade in goods and

services **2/9:** JOLTS **2/10:** Treasury budget, Consumer Price Index

2/17: Producer Price Index, retail sales, industrial production

2/18: Housing starts, import and

export prices

2/19: Existing home sales

2/24: New home sales

2/25: Durable goods orders,

2/26: Personal income and outlays, international trade in

goods

M19-2852688

*Membership is based on prior fiscal year production. Re-qualification is required annually. The ranking may not be representative of any one client's experience, is not an endorsement, and is not indicative of an advisor's future performance. No fee is paid in exchange for this award/rating.

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Data sources: Economic: Based on data from U.S. Bureau of Labor Statistics (unemployment, inflation); U.S. Department of Commerce (GDP, corporate profits, retail sales, housing); S&P/Case-Shiller 20-City Composite Index (home prices); Institute for Supply Management (manufacturing/services). Performance: Based on data reported in WSJ Market Data Center (indexes); U.S. Treasury (Treasury yields); U.S. Energy Information Administration/Bloomberg.com Market Data (oil spot price, WTI Cushing, OK); www.goldprice.org (spot gold/silver); Oanda/FX Street (currency exchange rates). News items are based on reports from multiple commonly available international news sources (i.e. wire services) and are independently verified when necessary with secondary sources such as government agencies, corporate press releases, or trade organizations. All information is based on sources deemed reliable, but no warranty or guarantee is made as to its accuracy or completeness. Neither the information nor any opinion expressed herein constitutes a solicitation for the purchase or sale of any securities, and should not be relied on as financial advice. Past performance is no guarantee of future results. All investing involves risk, including the potential loss of principal, and there can be no guarantee that any investing strategy will be successful.

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¹Earnings on non-qualified withdrawals are subject to federal income tax and may be subject to a 10% federal penalty tax, as well as state and local income taxes. The availability of tax or other benefits may be contingent on meeting other requirements.

²As reported by the educational institution in its cost of attendance for room and board.

Before you invest, consider whether your or the beneficiary's home state offers any state tax or other state benefits such as financial aid, scholarship funds, and protection from creditors that are only available for investments in that state's qualified tuition program.

Investing involves risk, and investors may incur a profit or a loss. All expressions of opinion reflect the judgment of Raymond James and are subject to change. Economic and market conditions are subject to change. The Dow Jones Industrial Average is an unmanaged index of 30 widely held stocks. The NASDAQ Composite Index is an unmanaged index of all common stocks listed on the NASDAQ National Stock Market. The S&P 500 is an unmanaged index of 500 widely held stocks. The MSCI EAFE (Europe, Australia, Far East) index is an unmanaged index that is generally considered representative of the international stock market. The Russell 2000 is an unmanaged index of small cap securities. The Bloomberg Barclays US Aggregate Bond Index is a broad-based flagship benchmark that measures the investment grade, U.S. dollar-denominated, fixed-rate taxable bond market. An investment cannot be made in these indexes. Investing in the energy sector involves risks including the possible loss of capital, and is not suitable for all investors. International investing involves additional risks such as currency fluctuations, differing financial accounting standards, and possible political and economic instability. These risks are greater in emerging markets.

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ANSWER TO TRIVIA QUESTION

Answer: D. The wooden wall Dutch colonists built to defend New Amsterdam. Wall Street refers to the wooden barrier that Dutch colonists erected in 1653 to protect the city from the British invaders and Native Americans.



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